



North Eastern Universities Purchasing Consortium:  
saving you time, money and resources through  
collaborative procurement

## Office supplies: NEUPC members receive additional cash benefits

NEUPC members are benefitting from additional cash savings through a pioneering arrangement with suppliers in which they pay NEUPC members money back.

NEUPC was instrumental in bringing the Managed Procurement Partnership concept to the Office Supplies Framework whereby buyers receive a share of mutual efficiency savings when adopting efficient buying behaviours. These are:

- scheduled delivery
- e-procurement
- prompt payment
- consolidation of spend.

The NEUPC members meeting these conditions in 2013-14 have received total rebated benefits of £75,795.

There is the potential for increased benefits this year as members continue to buy more efficiently.

You can view the Office Supplies 'Stationery & Computer Consumables' lots via the links below:

- Lot 1 – stationery at [www.neupc.ac.uk/agreements/item/stationery-computer-consumables-lot-1-stationery](http://www.neupc.ac.uk/agreements/item/stationery-computer-consumables-lot-1-stationery)
- Lot 2 – computer consumables at [www.neupc.ac.uk/agreements/item/stationery-computer-consumables-lot-2-computer-consumables](http://www.neupc.ac.uk/agreements/item/stationery-computer-consumables-lot-2-computer-consumables)
- Lot 3 – stationery & computer consumables at [www.neupc.ac.uk/agreements/item/stationery-computer-consumables-lot-3-stationery-computer-consumables](http://www.neupc.ac.uk/agreements/item/stationery-computer-consumables-lot-3-stationery-computer-consumables)



NEUPC Senior Procurement Manager Mark Hayter says:

“The suppliers' cost to serve is the basis for the Office Supplies framework pricing. Where NEUPC members' purchases contribute to savings in the supply chain, the MPP ensures that our members are rewarded with a share of the benefits.”

**View full details of the agreement  
and learn more about our work  
at: [www.neupc.ac.uk](http://www.neupc.ac.uk)**